

Converted Company File
Profit & Loss Budget vs. Actual
January through December 2010
TOTAL

	<u>Jan - Dec 10</u>	<u>Budget</u>	<u>\$ Over Budget</u>	<u>% of Budget</u>
Ordinary Income/Expense				
Income				
Total Dues and Donations	85,362.11	84,000.00	1,362.11	101.62%
Total Net Program Revenue	72,671.20	57,834.84	14,836.36	125.65%
Total Other Income Total	12,443.78	15,418.08	-2,974.30	80.71%
Special Projects Fundraising	2,888.21			
Total Income	<u>174,272.30</u>	<u>157,252.92</u>	<u>17,019.38</u>	<u>110.82%</u>
Gross Profit	174,272.30	157,252.92	17,019.38	110.82%
Expense				
Building Exp(Depr,Util,Ins,Mnt)	40,298.47	34,270.88	6,027.59	117.59%
Office	9,028.48	7,932.00	1,096.48	113.82%
Other Expense	13,960.13	17,995.17	-4,035.04	77.58%
Personnel (salary, benefits et)	81,128.80	76,175.04	4,953.76	106.5%
Shambhala International Expense	10,707.00	10,303.17	403.83	103.92%
Special Projects Expenses	3,411.50			
Unusual One Time Expenses	<u>2,050.00</u>	<u>9,999.84</u>	<u>-7,949.84</u>	<u>20.5%</u>
Total Expense	<u>160,584.38</u>	<u>156,676.10</u>	<u>3,908.28</u>	<u>102.49%</u>
Net Ordinary Income	13,687.92	576.82	13,111.10	2,373.0%
Key Operating Ratios				
Dues & Donation / base operating expenses	53%			
Dues & Donation / base nonpersonnel expenses	107%			