

**Converted Company File**  
**Profit & Loss Prev Year Comparison**  
January through December 2009

## Boston Shambhala Center 2008 & 2009 Year End Profit & Loss

	<u>Jan - Dec 09</u>	<u>Jan - Dec 08</u>	<u>\$ Change</u>	<u>% Change</u>
<b>Ordinary Income/Expense</b>				
<b>Income</b>				
Dues and Donations	80,516.00	85,449.01	-4,933.01	-5.77%
Net Program Revenue	54,714.62	58,513.05	-3,798.43	-6.49%
Other Income Total	18,998.98	14,933.30	4,065.68	27.23%
Restricted Operating Revenue	50.00	120.00	-70.00	-58.33%
Special Projects Fundraising	10,176.00	590.00	9,586.00	1,624.75%
<b>Total Income</b>	<u>164,455.60</u>	<u>159,605.36</u>	<u>4,850.24</u>	<u>3.04%</u>
<b>Gross Profit</b>	164,455.60	159,605.36	4,850.24	3.04%
<b>Expense</b>				
Building Exp(Depr,Util,Ins,Mnt)	31,553.55	31,403.21	150.34	0.48%
Office	6,869.01	8,746.30	-1,877.29	-21.46%
Other Expense	8,852.42	15,887.73	-7,035.31	-44.28%
Personnel (salary, benefits et)	80,202.05	77,225.17	2,976.88	3.86%
Shambhala International Expense	20,459.28	1,313.47	19,145.81	1,457.65%
Unusual One Time Expenses	1,347.22	18,685.32	-17,338.10	-92.79%
Special Projects Expenses	10,288.98	600.00	9,688.98	1,614.83%
<b>Total Expense</b>	<u>159,572.51</u>	<u>153,861.20</u>	<u>5,711.31</u>	<u>3.71%</u>
<b>Net Ordinary Income</b>	4,883.09	5,744.16	-861.07	-14.99%
Key operating ratio 1: Dues & donations/base operating expense	57%	63%		
Key operating ratio 2: Dues & donations/base nonpersonnel expense	138%	149%		